# 2012 NASA Cost Estimating Handbook Highlights

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### **CEH Presentation Outline**

- CEH Overview
- Contributors
- CAD Vision
- CEH Outline
  - Main Body
  - Appendices
- Future Actions

# **CEH Overview - Timeline**

| Criteria                            | 2002   | 2004   | 2008   | 2012  |
|-------------------------------------|--|--|--|---|
| Description                         | 7 chapters<br>19 appendices                        | 6 chapters<br>32 appendices                  | 6 volumes  | 4 chapters<br>15 appendices   |
| Total Pages - Document - Appendices | 196<br>82<br>114                                   | 348<br>167<br>181                            | 342<br>342<br>0  | <u>≈210</u><br>35<br>175  |
| Intended<br>Audience                | Cost Estimating<br>Community                       | Cost Estimating Community                    | Cost Estimating Community  | Cost Estimating<br>Community,<br>Prog/Proj Mgrs                                   |
| Source of<br>Content                | NASA, DOD agencies, prof societies, industry       | NASA, DOD agencies, prof societies, industry | NASA, DOD agencies, prof societies, industry                                     | NASA Centers;<br>previous handbooks,<br>DOD agencies, prof<br>societies, industry |
| Editor                              | BAH  | BAH  | BAH  | NASA-JPL  |
| Concerns                            | More depth<br>needed for cost<br>estimating topics | Too large and difficult to digest            | Difficult to locate<br>information; used<br>different mgmt<br>approach (not CRM) | JCL Handbook will be needed   |

### **CEH Overview**

- The major goal is to ensure that appropriate policy is adopted and that best practices are being developed, communicated, and used across the Agency.
  - Accomplished by engaging the NASA Cost Estimating Community representatives in the update.
- Scheduled to be complete by the end of FY 2012.
- Document has been through 3 detailed reviews across NASA.
  - All significant comments have been addressed.
  - Sample examples have been added where appropriate.
  - The Handbook is waiting to go to the NASA publication group for final publication.

# **CEH Primary Contributors**

- Jo Gunderson (Contracting Officer)
   Kevin Martin
- Tom Coonce (Former CAD)
- Leigh Rosenberg (Task Lead)
- Sherry Stukes
- Chris Blake
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- Olga Stotzky
- Larry Wolfarth
- Vision Analytics, Inc.

### Additional CEH Contributors

- Terri Anderson
- Al Conde
- John Fitch
- Claude Freaner
- Vickie Gutierrez
- Meagan Hahn
- Casey Heeg
- Christine Horowitz

- William Lawson
- Kelli McCoy
- Anthony McNair
- Arlene Moore
- Tito Rodriguez
- Stephen Shinn
- Sally Whitley

#### **CAD Vision**

#### CEH consists of two parts:

- 1. Summary document that gives an overview of the cost estimating culture. It contains information that enables a project manager (or someone not very familiar with cost estimating such as a new hire) to obtain an understanding of the cost estimate/schedule that the staff or contractors will be providing for a particular project.
- 2. Appendices provide the steps for performing supportable, defendable, high quality cost estimates. They also provide sample examples to illustrate the individual elements of a cost estimate.

# CEH Outline - Main Body

#### 1 Introduction

#### **2 Cost Estimating Process**

- 2.1 Understand Customer Needs
- 2.1.1 Acquisition Life Cycle
- 2.1.2 Potential Uses for Cost Estimates and Analyses
- 2.2 Develop the Baseline Estimate
- 2.2.1 Define Scope/Objectives
- 2.2.2 Define Estimating Structure
- 2.2.3 Obtain and Normalize Data
- 2.2.4 Establish Estimating Ground Rules and Assumptions (GR&As)
- 2.2.5 Select Approach and Develop Estimate
- 2.2.6 Perform Cross-Check
- 2.3 Develop Probabilistic Cost Estimate
- 2.3.1 Why Point Estimates are Wrong or Why do Probabilistic Analysis?
- 2.3.2 Cost Risk is a Part of the Estimating Process
- 2.3.3 Probabilistic Cost and Schedule Estimates at KDP-B
- 2.3.4 Developing a JCL for KDP-C

- 2.4 Document and Communicate the Results
- 2.4.1 Document the Estimate
- 2.4.2 Communicate the Estimate

## 3 Economic Analysis for Making Decisions of Choice

- 3.1 Trade Studies
- 3.1.1 Trade Study Analysis
- 3.1.2 Make vs Buy Analysis
- 3.1.3 Lease vs Buy Analysis
- 3.2 Business Case Analysis
- 3.2.1 Business Case Analysis
- 3.2.2 Present Value
- 3.2.3 Net Present Value
- 3.2.4 Return on Investment
- 3.3 Cost As an Independent Variable
- 3.4 Affordability

#### **4 Analytical Support Data Sets**

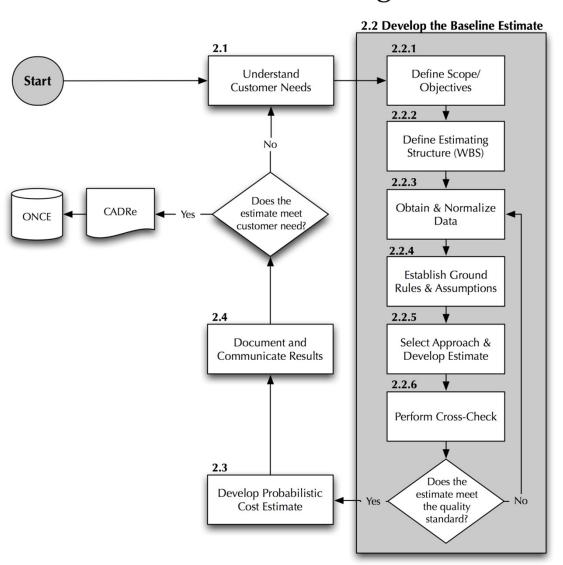
- 4.1 CADRe Overview
- 4.2 ONCE Overview

### 1 - Introduction

- Revision Highlights
  - Difference in organization and philosophy
  - Addition of new topics such as JCL
- Handbook Usage
  - Electronically available
  - Feedback and suggestions being collected
- Introduction for the Estimator
  - Different usages for various audiences
  - Addresses new estimating requirements
  - Format follows the NASA cost estimating process

# **Cost Estimating Process**

#### **Iterative Cost Estimating Process**



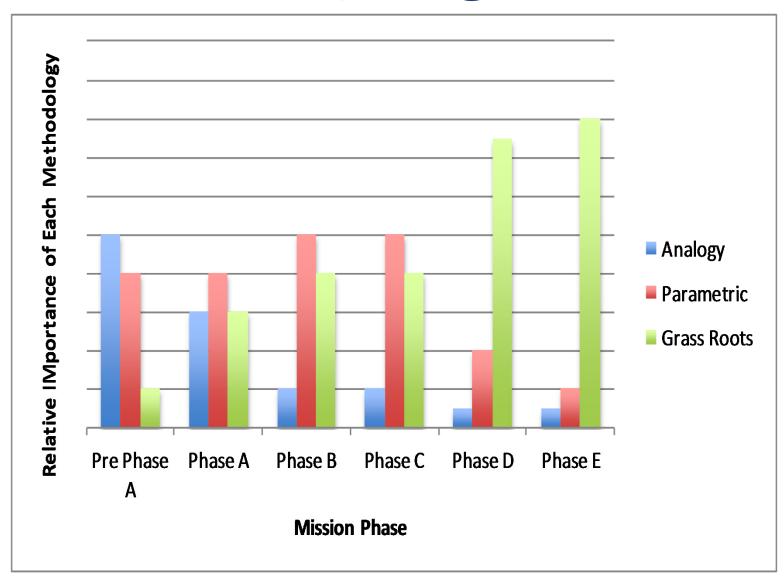
# 2 - Cost Estimating Process

- Six-step process
  - Contains traditional estimating activities
  - Iterative process
- Source references identified with the text
- Illustrative Tables and Figures provided
  - Summarizes main content
  - Examples added where appropriate
  - May be used as a quick reference

# Example Table

| Table 3. Strengths and Weaknesses of Cost Estimating Methods    |   |   |   |  |
|---|---|---|---|--|
| Method  | Strength  | Weakness  | Application   |  |
| Analogy   | <ul><li>Requires little data</li><li>Based on actual data</li><li>Reasonably quick</li><li>Good audit trail</li></ul>   | <ul> <li>Subjective adjustments</li> <li>Accuracy depends on similarity of items</li> <li>Difficult to assess effect of design change</li> <li>Blind to cost drivers</li> </ul> | <ul> <li>Use early in the design process when few data are available</li> <li>Rough order-of-magnitude estimate</li> <li>Can be used as a cross-check on other methods</li> </ul> |  |
| Parametric  | <ul> <li>Reasonably quick</li> <li>Encourages discipline</li> <li>Good audit trail</li> <li>Repeatable process</li> <li>Cost driver visibility</li> <li>Incorporates real-world effects (funding, technical, risk)</li> </ul> | <ul> <li>May lack detail</li> <li>Frequently incompatibile output</li> <li>Model investment</li> <li>Cultural barrier</li> <li>Difficulty communicating to customer</li> </ul>  | <ul> <li>Design-to-cost trade studies</li> <li>Can be used as a cross-check</li> <li>Usually required for<br/>Announcement of<br/>Opportunity (AO) proposals</li> </ul>           |  |
| Grassroots  | <ul> <li>Easily audited</li> <li>Sensitive to labor rates</li> <li>Tracks vendor quotes</li> <li>Time honored</li> <li>Flexible output format</li> <li>Helps proposal team visualize requirements</li> </ul>                  | <ul> <li>Requires detailed design</li> <li>Slow and laborious</li> <li>Cumbersome</li> <li>Can be overly optimistic</li> </ul>  | <ul><li> Production estimating</li><li> Software development</li><li> Negotiations</li></ul>  |  |
| Based on ©MCR LLC, "Cost Estimating: The Starting Point of EVM" |   |   |   |  |

# **Example Figure**



### 3 – Decisions of Choice

- Tools and techniques to aide estimators in making informed decisions
- Topic definitions provided
  - Adapted to NASA usage
  - Relationship to related topics identified
- Details provided in Appendix M
  - Examples
  - References
  - Paragraph numbering in Appendix consistent with the main body

# 4 - Support Data Sets\*

#### CADRe

- 3-part compilation of data
- Collected at major milestones
- Reviewed and approved by the project
- Available on NSCKN CADRe CoP

#### ONCE

- Convenient framework for locating data of interest
- Web-based interface
- Easy to use

## **CADRe**

Flight System Systems Engineering

Flight System Product Assurance

Spacecraft Product Assurance

Spacecraft Communications

Spacecraft Retirement & Disposal

Spacecraft Structures & Mechanisms Total Spacecraft Thermal Control

Spacecraft Electrical Power & Distribution

System Integration, Assembly, Test & Check Out

Spacecraft Management Spacecraft Systems Engineering

Spacecraft GN&C Spacecraft Propulsion

Spacecraft C&DH

Spacecraft Software

Entry/Decent/Lander

Launch Vehicle/Services Mission Operations System (MOS)

Ground Data System (GDS)

Education & Public Outreach

Value

Spacecraft

MErcury Surface, Space ENvironment GEochemistry and Ranging Mission (MESSENGER)



Part A contains general descriptive information about the project.

Cost Analysis Documentation of Requirements (CADRe) at Launch (8/3/2004)

Revision as of August 2007

| Prepared by:                             | Reviewed by:             |
|--|--------------------------|
| Nathan Menton 9/17/07                    |                          |
| Cost Engineer Date                       | Project System Engineer  |
| Prepared by                              | Reviewed by:             |
| Cost Engineer Date                       | Project Business Manager |
| Reviewed by: Sept 17,2007                | Approved by: 2/21/02     |
| Supervisor, Cost Engineering Group  Date | Project Manager Date     |

VICAL PARAMETERS

WBS Name

|                               | Destination                        | Earth Trailing Orbit        |
|-------------------------------|------------------------------------|-----------------------------|
|                               | Type of Craft                      | Orbiter                     |
| 1/00                          | Launch Date                        | December 2010               |
| Date                          | Average Payload Power              | 4.5 kW                      |
| Date                          | GN&C Method                        | 3-axis Stabilization        |
|                               | Pointing Accuracy                  |                             |
|                               | Pointing Knowledge                 |                             |
|                               | Slew Rate                          |                             |
|                               | Data Storage                       | 512 Gb                      |
|                               | Number of Instruments              | 1                           |
|                               | Downlink Mode                      | X/Ka-band                   |
|                               | Downlink Data Rate                 | 10 Mbps                     |
|                               | Uplink Mode                        | X-band                      |
|                               | Uplink Data Rate                   | 2 kbps                      |
|                               | Launch Vehicle                     | Atlas V 551                 |
| ructures & Mechanisms         | Load Carrying Shell/Truss Material | Graphite                    |
|                               | HGA Assembly Material              | Graphite                    |
| ermal Control                 | Insulation Type                    | MLI                         |
|                               | Conductive Structures Material     | Annealed Pyrolytic Graphite |
| ectrical Power & Distribution | Solar Cell Type                    | ATJ GaAs                    |
|                               | Solar Array Output, EOL            | 6 kW                        |
|                               | Battery Type                       | NiH2                        |
|                               | Battery Power Output               | 64 A-hr                     |
| iidance, Navigation & Control | Reaction Wheel Torque              | 0.14 Nm                     |
| opulsion Subsystem            | Monopropellant Thrusters Thrust    | 4.45 N                      |
|                               | Propellant Type                    | Hydrazine                   |
| lecommunications Subsystem    | Transmit Bands                     | X/Ka-band                   |
| ·                             | Patch Antenna                      | X-band                      |
|                               | Horn Antenna                       | X/Ka-band                   |
| &DH Subsystem                 | Solid State Recorder Memory Size   | 512 Gb                      |

Human Rated

Part C contains the project's life cycle cost estimate (LCC). This section represents the project's cost estimate and the project manager is responsible for approving the inputs from the various participants including full cost elements and submitting an integrated cost estimate.

457

2.681

3,529

1,420

1,534

1,558

10 656

5,021

7,251

5,939

4,479

Part B contains hardware and software technical parameters that should be necessary to estimate the project's life cycle cost with typical parametric cost models.

# **CEH Outline - Appendices**

| <b>Appendix</b> | <u>Title</u>   |
|-----------------|--|
| A               | References   |
| В               | Acronyms   |
| С               | Glossary   |
| D               | Work Breakdown Structure   |
| E               | Joint Confidence Levels  |
| F               | Cost Estimating Methodologies                                      |
| G               | Schedule Estimating Relationships                                  |
| Н               | Phasing of Cost Estimates  |
| I               | Technology Cost Estimating   |
| J               | Risk Methodologies   |
| K               | Document and Communicate the Results                               |
| L               | Using Performance Information to Estimate                          |
| M               | Decisions of Choice  |
| N               | Models and Tools   |
| Ο               | Cost of Facilities and Ground Support<br>Equipment Cost Assessment |

# **CEH Appendices**

- Resources
  - Reference listing
  - Acronyms
  - Glossary of terms
- "How To" provided for core estimating topics
- Summary of Estimating tools
- JCL to be added in the future

#### **Future Actions**

- Respond to residual comments
  - NASA HQ staff
  - ECASG members
- Support HQ Documentarian
- Coordinate posting/distribution of Handbook
- Publication expected September 2012
- Populate placeholder Appendix
  - Joint Confidence Level